

WORKSHEET 06

Land Opportunity Decision & Next Steps Sheet

Clarity helps you move forward with confidence.



PURPOSE

This worksheet helps land seekers and landowners evaluate an opportunity, weigh evidence, and decide what to do next.

1 OPPORTUNITY SNAPSHOT

Property / opportunity name: _____

Location / area: _____ Date reviewed: _____

Landowner / contact: _____

Intended use: _____

Type of arrangement being considered: _____

2 WHAT ATTRACTS ME TO THIS OPPORTUNITY?

3 WHAT GIVES ME PAUSE?

4 INITIAL FIT CHECK

- ☐ Location suits my needs
- ☐ Intended use appears possible
- ☐ Budget / contribution feels realistic
- ☐ Communication has been respectful
- ☐ Key questions are being answered
- ☐ I understand the basic arrangement
- ☐ I need more information



CURRENT IMPRESSION

- ☐ Strong fit
- ☐ Possible fit
- ☐ Unsure
- ☐ Poor fit



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1 DECISION CRITERIA

Criteria	What I need / want	Does this opportunity meet it?
Location		
Access		
Water / utilities		
Structures / improvements		
Budget / barter		
Privacy / lifestyle fit		
Relationship / communication		
Duration / stability		
Legal / practical clarity		
Other		

2 EVIDENCE IN HAND

What has been confirmed?

What still needs proof or verification?

3 RISKS VS BENEFITS

Main benefits or opportunities

Main risks or concerns



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1 ADVICE, CONVERSATIONS & FOLLOW-UP

Who do I still need to speak to?

What questions do I still need answered?

What documents or evidence do I still need?

2 IF I MOVE FORWARD, WHAT MUST BE CLEAR IN WRITING?

Examples: payment or barter arrangements, boundaries, responsibilities (e.g. maintenance, insurance), what improvements are allowed, notice periods, access (for me and others), and exit arrangements.

3 MY NON-NEGOTIABLES

Must have

Deal breakers



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1 FINAL DECISION

- ☐ Proceed ☐ Proceed with conditions ☐ Pause and verify more ☐ Seek professional advice ☐ Walk away

2 WHY THIS IS MY DECISION

3 NEXT ACTIONS

Action step	Who is responsible?	Target date	Completed?
			☐
			☐
			☐
			☐

4 FOLLOW-UP NOTES

FINAL REMINDER

The best decisions come from observation, verification, respectful communication, and clear expectations.